

FROM CONCEPT TO INSTALLATION & BEYOND....

GIW is a slurry pump company that places customer success first.

GIW Industries, Inc. is more than just a slurry pump manufacturer. GIW supports their customers through the entire life cycle of their slurry equipment. There are not many companies that can offer product design, testing, manufacturing and service all under one roof. GIW is a solution provider that lends total customer support.

Focused on growth and expansion.

Over the past years, GIW has grown in size and expertise to ensure that KSB's GIW® Minerals products are at the forefront of slurry technology. Their production facilities recently completed a multimillion-dollar expansion to provide customers with the best slurry solutions. The expansion included an additional foundry that operates in conjunction with the existing one and a new distribution center.

The recently constructed white-iron foundry is a 50,000-square-foot facility that now gives GIW the opportunity to produce up to 10,000 castings annually. The Grovetown foundry is now the Number One white-iron foundry in the world, boasting state-of-the-art equipment, highly efficient workflows, top safety features, and significantly greater capacity for both output and storage of very large slurry-pumping equipment.

The new distribution center is a massive 59,000-square-foot facility that not only improves the way GIW can organize and move their parts but it also allows the company to give their customers the dependability, and quality they expect from GIW professionals. While it's hard to imagine outgrowing this massive facility, GIW is prepared for that too.

The north and south walls of the building were designed so that the walls can be moved out in two directions. These extra details will ensure this new building's longevity and success.

GIW works hard to deliver the best

GIW's dedication to success was proven when they helped a customer in Chile achieve what was once thought impossible: developing a mill pump that can run at least 4,000 hours continuously without shutdown. After years of dealing with poor performing pumps, requiring a costly outage every 800 hours, leaders of the copper mine turned to GIW for help. They needed a pump that could help them maintain a more reliable shutdown schedule and minimize expenses.

To solve this problem, GIW engineers developed a brand-new material technology. The impressive and innovative material called Enduracite, is capable of resisting the effects of abrasion for extended periods. When applied to the MDX-750 high wear wet end parts, this specially processed, ultra-wear-resistant white-iron alloy vastly improves pump wear life and, extends time between shutdowns.

GIW's MDX-750 along with their new material technology, not only met the customer's goal – but exceeded it.



“Reaching this target is the result of several years of continuous improvements and focusing on the customer,” explains Palavecino. “It was achieved and exceeded because of the commitment and teamwork between the customer and supplier.”

In business for over 150 years, GIW has worked with customers to solve some of their toughest slurry problems. After a slurry pump is designed, tested and installed, GIW is a partner that strives to ensure that the entire process is running to keep up time at a maximum. That's why their success is your success.

About KSB

As a full subsidiary of KSB, GIW is world renowned for its severe abrasive handling pumps. Today it leads the world in wear technology.

GIW has grown in size and expertise to ensure that KSB's GIW® Minerals products are at the forefront of slurry technology. More than just a manufacturer; GIW is a solution provider. GIW maintains a vast service network through their REGEN Service Centers located in strategic regions of North America. They offer rebuild and remanufacturing services for both slurry and non-slurry products and support all slurry products and equipment used in the mining industry.



GIW experts helped cut annual shutdowns in half - saving this massive Chilean copper mine an estimated \$6 million USD per mill line.

GIW's continual development mindset has taken the mine's pumps from 800 to 5,000 hours of continuous operation. It's an achievement – and long-term responsibility – that GIW doesn't take lightly.

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